

**MARCH 27, 2006 — FOR IMMEDIATE RELEASE**

## **O'Neil Software Attains Microsoft Gold Certified Partner Status**

**Irvine, California** — Nothing ever stays the same. And so it is with technology and O'Neil Software. A long time Symbol® Technologies Solution Partner and recipient of their 2005 Enterprise Solutions Award Winner for the North American Region, O'Neil today announced it has also attained Gold Certified status in the Microsoft Partner Program, with a competency in ISV/Software Solutions. This new achievement recognizes O'Neil's expertise with Microsoft technologies and proven ability to meet customers' needs. Microsoft Gold Certified Partners receive a rich set of benefits, including access, training and support, giving them a competitive advantage in the marketplace.

"We are extremely pleased to have attained Gold Certified status in the Microsoft Partner Program. This allows us to clearly promote our expertise and relationship with Microsoft to our customers," said Ian Thomas, Vice President of Business Development. "The benefits provided through our Gold Certified status will allow us to continue to enhance the offerings that we provide for customers."

"Customers are looking for partner companies that can bridge the gap between their business demands and technology capabilities. They need to trust in someone that can act as an expert adviser for their long-term strategic technology plans. Microsoft Gold Certified Partners, who have certified expertise and direct training and support from Microsoft, can build a positive customer experience with our technologies," said Allison Watson, Vice President of the Worldwide Partner Sales and Marketing Group at Microsoft Corp. "Today, Microsoft recognizes O'Neil Software as a new Microsoft Gold Certified Partner for demonstrating its expertise in providing customer satisfaction with Microsoft products and technology."

As one of the requirements for attaining Gold Certified Status, O'Neil had to declare a Microsoft Competency. It did so by putting its world renowned RS-SQL® Record Management Software to the test at Veritest's Independent Laboratories. Microsoft's Competencies are designed to help differentiate a partner's capabilities with specific Microsoft technologies, for customers looking for a particular type of solution. Each competency has a unique set of requirements and benefits, formulated to accurately represent the specific skills and services that partners bring to the technology industry.



ISV/Software Solutions

The Microsoft ISV/Software Solutions Competency recognizes the skill and focus partners bring to a particular solution set. Microsoft Gold Certified Partners, who have obtained this competency, have a successful record of developing and marketing packed software based on Microsoft technologies.

"Solutions Competencies are an important way for Microsoft to better enable ISVs to meet customer needs," said Sanjay Parthasarathy, Corporate Vice President of the Platform Strategy & Partner Group at Microsoft. "They allow ISVs to keep and win customers with their deep knowledge of solutions-based Microsoft platform technologies. Microsoft has a long history of working closely with ISV partners, to help deliver compelling solutions and applications to our mutual customers. Solutions Competencies are an important step in continuing to enhance vital relationships with ISVs worldwide."

The Microsoft Partner Program was launched in December 2003 and represents Microsoft's ongoing commitment to the success of partners worldwide. The program offers a single, integrated partnering framework that recognizes partner expertise, rewards the total impact that partners have in the technology marketplace, and delivers more value to help partners' businesses be successful.

## **About O'Neil Software**

Committed to leading the industry, the name O'Neil Software has become synonymous with **accuracy, flexibility, experience and delivering results** in records storage management. For 25 years, O'Neil has been the hardware and software **solutioneers™** for over 850 record centers in more than 60 countries, ranging from start-ups to multinationals. Their solutions manage/track multiple types of data including traditional storage boxes, filefolders, documents and tapes; from deposit to destruction, work order to invoice. They're also known as the industry pioneers for barcode tracking, portable printers, laser scanners, wireless hand-helds and web technology. O'Neil's products consistently offer automation, enhancements and new features that improve ease of use not found anywhere else. Their flagship product, RS-SQL, is the most competitively-priced software solution on the market, ensuring record center productivity and profitability. Regional coverage includes the Americas, Europe, India/Middle East and Australasia. You can learn more about O'Neil Software by visiting their website at [www.oneilsoft.com](http://www.oneilsoft.com)